



Riara School of Business
Nurturing business innovators

SEPTEMBER – DECEMBER 2022 TRIMESTER
EXAMINATIONS FOR DIPLOMA IN BUSINESS MANAGEMENT
DAY PROGRAMME

RBP 010: INTRODUCTION TO PROCUREMENT & SUPPLY CHAIN MANAGEMENT

DATE: 3RD DECEMBER 2022

TIME: 2 HOURS

SPECIAL INSTRUCTIONS

1. Write your REGISTRATION NO. Clearly on the answer booklet(s).
2. Answer Question One and ANY other TWO questions.
3. Questions in all sections should be answered in answer booklet(s)
4. PLEASE start the answer to EACH question on a NEW PAGE.
5. For the questions, write the number of the question on the answer booklet(s) in the order you answered.
6. Write on both sides of each leaf and indicate number of each question at the top of each page.
7. Write the answers in a paragraph form unless stated otherwise.
8. Marks allocated to each question are shown at the end of the question.
9. All rough work must be done on the answer booklet and crossed through!
10. Use supplementary pages only when you have exhausted those in the book.
11. Fasten the supplementary pages to the inside back cover of the booklet.

QUESTION ONE (COMPULSORY – 30 MARKS)

- a) Make notes on the following: **(12 Marks)**
- i) Procurement **(3 Marks)**
 - ii) Supply chain management **(3marks)**
 - iii) Purchasing **(3marks)**
 - iv) Sourcing **(3marks)**
- b) Discuss Michael Porter’s FIVE forces model and illustrate how they can enhance the strategic role of supply chain in an organization. **(10 marks)**
- c) Quality is an important component of supply chain management. Discuss any four dimensions of quality. **(8 marks)**

QUESTION TWO

- a) Explain the relationship between procurement and the following functional departments.
- i. Production **(2 marks)**
 - ii. Finance **(2 marks)**
 - iii. Marketing
 - iv. Information technology **(2 marks)**
 - v. Design/engineering **(2 marks)**
- b) Outline the principles governing procurement and supply chain operations. **(10 marks)**

QUESTION THREE

- a) Enumerate the importance of procurement department in an organization **(10 marks)**
- b) Discuss the benefits of corporate social responsibility to an organization **(10 marks)**

QUESTION FOUR

- a) Discuss five benefits of quality standards to an organization. **(10 marks)**
- b) State and explain the procedure followed in completing the procurement process **(10 marks)**