

RBA 306 JANUARY- APRIL, 2023-END OF SEMESTER EXAM RUBRIC

INSTRUCTIONS.

1. Identify /Search for a procurement graft case in Kenya’s Public Procurement Sector (misappropriation of funds and embezzlement scandals)
2. Search and cite literature from the local dailies, industry, and government to support the with Theoretical (from experts), Empirical research published articles, and published theses/
3. As a group carry out a critical analysis / justification indicating the flawed stages where the procurement Act/ buying principles or legal requirements were flouted in The procurement process providing a loophole for corruption
4. All stages should cite theoretical, empirical and contextualized justification

RBA 306: PUBLIC PROCUREMENT BUYING PROCESS - **PROBLEM SOLVING** PROJECT

MAPPING OUT CORRUPTION (WITH CASES IN KENYA) IN THE PUBLIC SECTOR THROUGH THE LENS BUYING DECISION PROCESS:

Criterion (Components/ Procurement /Purchasing Cycle /Process /Buyer Decision Process)	Ratings	Points
Cover page. Name and address of the company. Name of the students and ID’s, Thematic area: Public Procurement Buying Process	This area will be used by the assessor to leave comments related to this criterion	2.0 points
Background of the Government /Parastatal/ Organization. Background of the problem Name and address of the Ministry. Telephone number, fax number, e-mail address, and Web site address. Description of the Government Ministry/ Parastatal Industry/ Public sector (Government).	This area will be used by the assessor to leave comments related to this criterion	3 points
Executive Summary. Not more than a page in length summarizing the complete key aspects of the project.	This area will be used by the assessor to leave comments related to this criterion	4 points

<p>1.Problem /Need recognition: Need arises for bulk acquiring a good or a service from a department, Parastatal Government ministry site sources of definitions , explanation of this stage from experts, Corruption risks associated with stage</p>	<p>This area will be used by the assessor to leave comments related to this criterion</p>	<p>4</p>
<p>2.General need Description. Buying department / unit decides on and specifies the best technical product characteristics for a needed item.It can also mean the functions of the person e.g Marketing manager, Human Resource, describes the need. The case your group is addressing ,what happened at this stage, cite local sources in context, desktop research information ,local dailies, empirical articles and theoretically</p>	<p>This area will be used by the assessor to leave comments related to this criterion</p>	<p>5</p>
<p>3.Product Specification A specification is a statement of the attributes of a product, process or service. Two main approaches to specification; Performance, Conformance. The company will assign a product value analysis (PVA) reliability, durability, or price. Organizational /industrial buying purchasing / procurement managers can help by describing how their products meet the buyer’s needs Cite support sources -empirical and theoretical Corruption risks? Justify in context</p>	<p>This area will be used by the assessor to leave comments related to this criterion</p>	<p>6</p>
<p>4.Supplier Search Theoretically and contextually what happened at this step (case in point) Compile a small list of qualified suppliers by reviewing trade directories, computer searches, other companies .Cite support sources -empirical and theoretical Corruption risks? Justify in context</p>	<p>This area will be used by the assessor to leave comments related to this criterion</p>	<p>6</p>
<p>5.Proposal Solicitation. Invite qualified suppliers to submit proposals Tendering process in the government (open tenders or closed tenders?). Cite support sources -empirical and theoretical. Corruption</p>	<p>This area will be used by the assessor to leave comments related to this criterion</p>	<p>5</p>

risks? Justify in context and Include Citations		
<p>6.Supplier Selection. Use cross functional teams to qualify a preliminary group of suppliers through supplier evaluation/appraisal procedures. The parastatal/government ministry may then use the techniques of competitive bidding or negotiation or both to select the desired supplier Or vendor analysis -attributes supplier reputation, product specification, and service reliability and supplier flexibility. Corruption risks? Justify in context and include Citations</p>	This area will be used by the assessor to leave comments related to this criterion	5
<p>7.Order Routine Specification. The buyer writes the final order with the chosen supplier(s), listing the technical specifications, quantity needed, and expected time of delivery, return policies and warranties.</p>	This area will be used by the assessor to leave comments related to this criterion	5
<p>8.Performance review Buyer assess the performance of the supplier, continue, modify or drop the arrangement. Was this done?</p>	This area will be used by the assessor to leave comments related to this criterion	5
<p>9. Managing Buyer- Seller Relations. Work on Buyers and sellers' long-term relationships for mutual benefits.</p>	This area will be used by the assessor to leave comments related to this criterion	5
<p>10. Conclusion and Recommendation</p>	This area will be used by the assessor to leave comments related to this criterion	5
<p>Pre- Submission presentation. (word document and PPT)</p>	This area will be used by the assessor to leave comments related to this criterion	5 Points
<p>Final Presentation (layout, flow of work, referencing style (APA) and clarity in class presentation</p>	This area will be used by the assessor to leave comments related to this criterion	5

	Total Points	70 Points
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