



Riara School of Business

Nurturing business innovators

**SEPTEMBER-DECEMBER, 2023 SEMESTER
EXAMINATION FOR DIPLOMA IN PROCUREMENT AND SUPPLY CHAIN
MANAGEMENT
DAY PROGRAMME
RBP 016: STRATEGIC MANAGEMENT**

DATE: 6TH DECEMBER, 2023
TIME: 2 HOURS

GENERAL INSTRUCTIONS:

- i. Students are **NOT** permitted to write on the examination paper during reading time.
- ii. This is a closed book examination. Text book/Reference books/notes are not permitted.

SPECIAL INSTRUCTIONS

1. Write your REGISTRATION NO. Clearly on the answer booklet(s).
2. Answer Question One and ANY other TWO questions.
3. Questions in all sections should be answered in answer booklet(s)
4. PLEASE start the answer to EACH question on a NEW PAGE.
5. For the questions, write the number of the question on the answer booklet(s) in the order you answered.
6. Write on both sides of each leaf and indicate number of each question at the top of each page.
7. Write the answers in a paragraph form unless stated otherwise.
8. Marks allocated to each question are shown at the end of the question.
9. All rough work must be done on the answer booklet and crossed through!
10. Use supplementary pages only when you have exhausted those in this book.
11. Fasten the supplementary pages to the inside back cover of this booklet.

QUESTION ONE: COMPULSORY (30MKS)

- a) As a strategic function in an organization, procurement department does not operate in isolation; it must work in liaison with other functional departments in order to achieve its goals. Discuss the relationship between procurement and **SIX** other departments **(12 Marks)**
- b) Discuss **FIVE** main areas to consider when evaluating suppliers **(10 marks)**
- c) Before setting up a supply chain strategy therefore, it is necessary to understand the sources of the underlying uncertainties and explore ways to reduce them. Discuss **FOUR** critical activities in supply chain design strategy **(8 Marks)**

QUESTION TWO

- a) Discuss **FIVE** benefits of outsourcing in procurement. **(10 Marks)**
- b) Discuss **FIVE** barriers that can limit the effectiveness of any negotiation process **(10 Marks)**

QUESTION THREE

- a) Enumerate **FIVE** factors that may favour making a product in-house instead of buying from an external source **(10 Marks)**
- b) Evaluate **FIVE** importance of Inventory Management within an organization. **(10 Marks)**

QUESTION FOUR

- a) Explain **FIVE** characteristics of strategic decisions in procurement **(10 Marks)**

b) Discuss the process of implementing the strategic procurement in an organization

(10 Marks)