



Riara School of Business
Nurturing business innovators

MAY – AUGUST, 2023 TRIMESTER
EXAMINATION FOR BACHELOR OF BUSINESS ADMINISTRATION
EVENING PROGRAMME

RPS 301: PROCUREMENT AND SUPPLY MANAGEMENT: THEORY & PRACTICE

DATE: 2ND AUGUST, 2023
HOURS

TIME: 2

GENERAL INSTRUCTIONS:

Students are NOT permitted to write on the examination paper during reading time.

This is a closed book examination. Text book/Reference books/notes are not permitted.

SPECIAL INSTRUCTIONS

1. Write your REGISTRATION NO. Clearly on the answer booklet(s).
2. Answer Question One and ANY other TWO questions.
3. Questions in all sections should be answered in answer booklet(s)
4. PLEASE start the answer to EACH question on a NEW PAGE.
5. For the questions, write the number of the question on the answer booklet(s) in the order you answered.
6. Write on both sides of each leaf and indicate number of each question at the top of each page.
7. Write the answers in a paragraph form unless stated otherwise.
8. Marks allocated to each question are shown at the end of the question.
9. All rough work must be done on the answer booklet and crossed through!
10. Use supplementary pages only when you have exhausted those in this book
11. Fasten the supplementary pages to the inside back cover of this booklet

QUESTION ONE: COMPULSORY (30 MARKS)

- a) Assess the **FIVE** general principles /Rights of Procurement and Supply Chain Management. **(10 marks)**
- b) Assume you are a manager of company A, Clarify how you would utilize the **FIVE** major theories of SCM. **(10 marks)**
- c) Evaluate **any FIVE** best practices that will enable a Company streamline its processes contribution to organizational Performance. **(10 marks)**

QUESTION TWO

- a) Procurement function plays a major role in the Supply Chain Management of any company. Apply the value chain analysis to clarify the above statement **(10 marks)**
- b) Clarify **FIVE** areas of differences between Public and Private Procurement **(5 marks)**
- c) Assess **FIVE** importance procurement code of ethics in an organization **(5 marks)**

QUESTION THREE

- a) Supply Chain Management (SCM) has increasingly become an important discipline for students and corporates. Examine this statement in light of **FIVE** emerging issues and driving forces in (SCM). **(10 marks)**
- b) Clarify **FIVE** differences between downstream and upstream in Supply Chain Management. **(10 marks)**

QUESTION FOUR

- a) Evaluate **FIVE** benefits of technology in Supply Chain Management **(10 marks)**
- b) Assume your organization has picked you, to negotiate prices on behalf of the team. Describe **FIVE** stages you would undertake to accomplish this task. **(10 marks)**