



Riara School of Business
Nurturing business innovators

**SEPTEMBER-DECEMBER 2023 TRIMESTER
EXAMINATIONS FOR DIPLOMA IN BUSINESS MANAGEMENT**

DAY PROGRAMME

**RBP 010: INTRODUCTION TO PROCUREMENT & SUPPLY CHAIN MANAGEMENT
MARKING SCHEME**

DATE: NOVEMBER

HOURS

TIME: 2

INSTRUCTIONS

- i) Answer question one and any other two**
 - ii) Marks allocated to each question are shown at the end of the question**
 - iii) Arrange your work neatly and indicate the questions answered in the Examination booklet**
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SPECIAL INSTRUCTIONS

1. Write your REGISTRATION NO. Clearly on the answer booklet(s).
2. Answer Question One and ANY other TWO questions.
3. Questions in all sections should be answered in answer booklet(s)
4. PLEASE start the answer to EACH question on a NEW PAGE.
5. For the questions, write the number of the question on the answer booklet(s) in the order you answered.
6. Write on both sides of each leaf and indicate number of each question at the top of each page.
7. Write the answers in a paragraph form unless stated otherwise.

8. Marks allocated to each question are shown at the end of the question.
9. All rough work must be done on the answer booklet and crossed through!
10. Use supplementary pages only when you have exhausted those in this book
11. Fasten the supplementary pages to the inside back cover of this booklet

QUESTION ONE (COMPULSORY – 30 MARKS)

- a. Explain the meaning of the following;
 - i) **Procurement** (2 marks)
 - ii) **Supply Chain Management** (2 marks)
 - iii) **Strategic Sourcing** (2 marks)
 - iv) **Quality Control** (2 marks)
 - v) **Purchasing** (2 marks)
- b) Mention and explain any five functions of procurement in the organization. (10 marks)
- c) Discuss FIVE benefits of strategic sourcing in the organization. (10 marks)

QUESTION TWO

- a) Make-or-buy decisions compare the cost of producing a component or providing a service internally with the cost of procuring the component or service from an external supplier. Discuss the factors that support Make decisions and those that favor Buy decisions in an organization. (10 marks)
- b) Explain any five principles of procurement operations in an organization. (10 marks)

QUESTION THREE

- a) Quality is an important component of supply chain management. Elaborate any five dimensions of quality. (10 marks)
- b) Who should be responsible for procurement and supply chain management in an organization. Discuss this statement highlighting the importance of procurement and supply chain management (10 marks)

QUESTION FOUR

- a) Discuss FIVE Ethical risks that can jeopardize a company's commercial relationship with suppliers. **(10 marks)**
- c) Evaluate FIVE areas of your choice in maintaining a healthy relationship between procurement and finance. **(10 marks)**